



# GRC STARTER KIT FOR SMBS: A PRACTICAL GUIDE TO SECURITY, RISK, AND COMPLIANCE

*How to reduce risk and improve confidence  
—without enterprise complexity.*

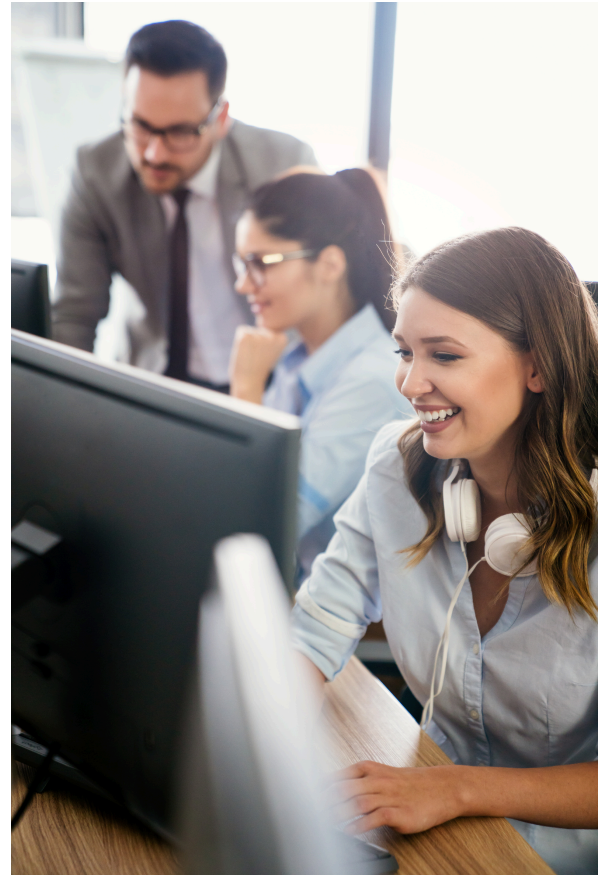
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## GRC: LET'S STRIP AWAY THE JARGON

The acronym GRC sounds like it belongs in a boardroom of a Fortune 500 company, but the concepts are actually quite simple:

- **Governance:** How you make decisions about your technology and data. Who is in charge? What are the rules?
- **Risk:** Identifying what could go wrong from a data breach to a power outage and deciding how to handle it.
- **Compliance:** Proving that you are meeting the standards required by your industry, your customers, or the law.



## INTRODUCING: THE MINIMUM VIABLE GRC

You don't need an enterprise-grade program on day one. You need a minimum viable GRC foundation. This is the right-sized version of security that focuses on the essentials:

1. Basic, written policies.
2. Clear security controls.
3. Repeatable processes (so things don't break when someone is on vacation).
4. Documentation that proves you are doing what you say you are doing.

## THE SMB GRC STARTER CHECKLIST

Take a moment to answer these honestly. This isn't a test—it's a map.

### 1. SECURITY & ACCESS

- Multi-Factor Authentication (MFA) is used for all critical accounts
- Systems are updated and patched regularly.
- Employees have access only to the data they need for their specific jobs.
- Accounts are deactivated immediately when an employee leaves.

### 2. DATA PROTECTION

- You know exactly where your most sensitive data is stored.
- You have a backup and recovery process that you've actually tested.
- Sensitive data is encrypted when it's being sent and stored.

### 3. POLICIES AND AWARENESS

- You have basic IT and security policies written down.
- Your employees know how to spot a phishing email or report a lost laptop.
- You have conducted a formal risk assessment in the past 12 months.

## INTERPRETING YOUR RESULTS

**Mostly Checkmarks:** You have a solid foundation! Now is the time to optimize your processes and prepare for formal certifications.

**A Mix of Checked and Unchecked Boxes:** You have gaps that could be exploited. You should prioritize closing these holes before they lead to an incident.

## COMMON GAPS WE SEE EVERY DAY

If you struggled with the checklist, you aren't alone. Most SMBs fall into these common traps:



### Over-reliance on IT Generalists

Expecting a tech guy to also be a security and compliance expert.



### The Invisible Process

Having security steps that exist in someone's head but aren't documented.



### Reactive Posture

Waiting for a problem to happen before fixing a known vulnerability.

## YOUR PATH FORWARD: 3 STEPS TO CONFIDENCE

You don't have to boil the ocean. A structured approach actually saves you money by preventing security theater (spending money on tools you don't need).

1. **Identify the Gaps:** Use the checklist above to see where you are most vulnerable.
2. **Prioritize by Risk:** Fix the things that would hurt your business the most first.
3. **Start Small:** Many of our partners begin with a Right-Sized Assessment.

At 3SG Plus, we offer starter engagements (\$5K–\$10K) designed specifically to take you from uncertain to secure without the enterprise price tag.

## CLOSING THE GAP WITH 3SG PLUS

Digital transformation is the engine that converts technical noise into executive signal. 3SG Plus facilitates this alignment by bridging the gap between sophisticated technical architecture and organizational objectives.

3SG Plus is a technology reseller and IT managed services provider with over 20 years of experience in cybersecurity, workflow automation, and IT. We empower leadership to move from awareness to action through:

- **Right-Sized GRC & Compliance Roadmaps:** We translate complex frameworks (like NIST, SOC 2, and HIPAA) into actionable, SMB-focused plans. Our compliance and security services provide the baseline assessments and continuous monitoring needed to mitigate risk without over-engineering your operations.
- **Integrated Digital Transformation Solutions:** We align enterprise content management and business process assessments to ensure security supports, rather than hinders, operational flow.
- **Microsegmentation Cybersecurity:** We help clients implement tailored microsegmentation solutions that enhance security posture while fostering long-term operational efficiency.
- **Expert Oversight:** Our solutions are informed by two decades of industry best practices, ensuring your risk mitigation is both effective and aligned with your specific business needs.

**Stop translating. Start deciding.** As budgets and priorities take shape, don't let technical confusion delay your strategic momentum. Contact 3SG Plus today to turn your risk data into a roadmap for action.

## CONTACT US